#### **Potential Outcomes**

- A "treatment" describes one of two states
- The "treatment status" for individual i is denoted by D<sub>i</sub> which takes values of zero or one.
- Each individual has two counterfactual values for the outcome of interest
  - Y<sub>i0</sub> is the outcome without treatment
  - $Y_{i1}$  is the outcome with treatment
- The observed outcome is  $Y_i = D_i Y_{i1} + (1 D_i) Y_{i0}$
- ▶ Fisher (1951), Roy (1951), Rubin-Holland causal model

### The Treatment Effect

- The effect of the treatment on individual *i* is  $\Delta_i = Y_{i1} Y_{i0}$
- But  $\Delta_i$  is not directly observed!
- We might still be able to identify features of the distribution of Δ<sub>i</sub> such as its moments or quantiles
- One can view the evaluation problem as one of missing data.

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#### Parameters of Interest

- Average treatment effect (ATE):  $E(\Delta_i)$ .
- Average treatment effect on the treated (ATET):
   E(Δ<sub>i</sub>|D<sub>i</sub> = 1).
- ► Average treatment effect on the untreated (ATEU): E(∆<sub>i</sub>|D<sub>i</sub> = 0).
- ▶ Notice that  $ATE = Pr(D_i = 1)ATET + Pr(D_i = 0)ATEU$ .
- Conditional versions: ATE(x) = E(∆<sub>i</sub>|X<sub>i</sub> = x), ATET(x) = E(∆<sub>i</sub>|D<sub>i</sub> = 1, X<sub>i</sub> = x) and ATEU(x) = E(∆<sub>i</sub>|D<sub>i</sub> = 0, X<sub>i</sub> = x)

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## Other Parameters of Interest

Proportion of people benefiting from the program:

$$Pr(\Delta_i > 0 | D_i = 1)$$

Distribution of treatment effects:

 $F(\Delta_i | D_i = 1)$ 

Selected quantile

$$\inf\{\Delta_i: F(\Delta_i | \frac{D_i}{D_i} = 1) > q\}$$

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## Main Identification Issues

The main difficulties here are:

- The effect  $\Delta_i$  is (potentially) heterogenous. This implies that the various parameters may differ.
- The selection into treatment may depend on both  $Y_{i1}$  and  $Y_{i0}$  and consequently on the gains from the treatment (e.g., Roy model). This would render  $D_i$  endogenous.

Evaluation estimators are designed around assumptions that allow us to identify some feature of the distribution of  $\Delta_i$ .

## **Roy Model**

For example, let  $D_i$  denote one of two occupations chosen by person *i* (e.g., hunter or fisherman) and  $Y_{i0}$ ,  $Y_{i1}$  are the wages in each occupation.

Roy (1951) postulates that

 $D_i = 1[Y_{i1} > Y_{i0}]$ 

A generalized Roy model has

$$D_i = 1[Y_{i1} > Y_{i0} + C_i]$$

where  $C_i$  is the direct cost of choosing 1 and is potentially heterogenous.

• Call it the *extended* Roy model if  $C_i = C$  is constant.

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### **Roy Model**

Re-write the model as

$$m{Y}_{\it id}=\mu_{\it d}+m{U}_{\it d}, \quad m{d}=0,1$$

where  $\mu_d = E(\underline{Y}_{id})$  and  $U_{di} = \underline{Y}_{id} - \mu_d$ .

- ▶ When covariates  $X_i = x$  are present, let  $\mu_d \equiv \mu_d(x) = E(Y_{id}|X_i = x)$ .
- $ATE = E(\Delta_i) = E(\mu_1 \mu_0 + U_{1i} U_{0i}) = \mu_1 \mu_0$
- $ATET = E(\Delta_i | D_i = 1) = ATE + E(U_{1i} U_{0i} | D_i = 1)$

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At this point it is worth representing outcomes and treatments as

$$\begin{aligned}
\mathbf{Y}_{i} &= D_{i} \mathbf{Y}_{i1} + (1 - D_{i}) \mathbf{Y}_{i0} \\
&= \mathbf{Y}_{i0} + D_{i} (\mathbf{Y}_{i1} - \mathbf{Y}_{i0}) \\
&= \mu_{0} + (\mu_{1} - \mu_{0} + U_{1i} - U_{0i}) D_{i} + U_{0i} \\
&= \alpha + \Delta_{i} D_{i} + \epsilon_{i}
\end{aligned}$$

where 
$$\alpha = \mu_0$$
,  $\Delta_i = \mu_1 - \mu_0 + U_{1i} - U_{0i}$  and  $\epsilon_i = U_{0i}$ .

Let  $\overline{\Delta} = \mu_1 - \mu_0 (= ATE)$ , and  $v_i = \Delta_i - \overline{\Delta} (= U_{1i} - U_{0i})$ . (What is the ATET?)

This is a linear regression with a random coefficient.

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#### **Three Cases**

- 1. The coefficient on *D* is fixed (given  $X_i$ ) and is the same for everyone. This means that  $U_{1i} = U_{0i}$  for every  $i \Rightarrow \Delta_i = \overline{\Delta}$  for every *i*. (*ATE* = *ATET*.)
- 2. The coefficient on *D* is random (given *X*), but  $U_{1i} U_{0i}$  does not predict program participation.

$$Pr(D_i = 1 | U_{1i} - U_{0i}) = Pr(D_i = 1) \Rightarrow E(U_{1i} - U_{0i} | D_i = 1) = 0$$

There is heterogeneity ( $v_i \neq 0$ ), but it is not acted upon ex ante. (*ATE* = *ATET*.)

3. The coefficient on  $D_i$  is random (given  $X_i$ ) and  $U_{1i} - U_{0i}$ predicts program participation:  $E(U_{1i} - U_{0i}|D_i = 1) \neq 0$ . (Roy Model.)

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## OLS

A natural impulse is to estimate the effect of  $D_i$  on  $Y_i$  via OLS. What does one obtain? Let  $\{(Y_i, D_i); i = 1, ..., N\}$  denote an iid sample.

$$\hat{\beta} = \frac{\frac{1}{N} \sum_{i=1}^{N} Y_i D_i - \frac{1}{N} \sum_{i=1}^{N} Y_i \frac{1}{N} \sum_{i=1}^{N} D_i}{\frac{1}{N} \sum_{i=1}^{N} D_i^2 - \left(\frac{1}{N} \sum_{i=1}^{N} D_i\right)^2}$$

Let  $\beta_{OLS}$  denote the probability limit of  $\beta$ . For any  $\epsilon > 0$ ,

$$Pr(|\hat{\beta} - \beta_{OLS}| > \epsilon) \rightarrow 0$$

as  $N \to \infty$ .

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## OLS

#### Because

$$\begin{array}{lll} E(D_iY_i) &=& E(Y_i|D_i=1)Pr(D_i=1) = E(Y_i|D_i=1)E(D_i)\\ E(Y_i) &=& E(Y_i|D_i=1)Pr(D_i=1) + E(Y_i|D_i=0)Pr(D_i=0) =\\ &=& E(Y_i|D_i=1)E(D_i) + E(Y_i|D_i=0)(1-E(D_i)) \end{array}$$

it is easy to show that

$$\beta_{OLS} = E(Y_{i1}|D_i = 1) - E(Y_{i0}|D_i = 0)$$
  
= ATET + E(Y\_{i0}|D\_i = 1) - E(Y\_{i0}|D\_i = 0)

The second term is a selection effect. It still exists even if there is no impact heterogeneity (i.e.  $v_i = 0$ ).

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## Potential Solutions to the Causal Inference Problem

A cadre of potential solutions to the evaluation of the problem is offered in the literature. Each suits different assumption, data and purpose scenarios:

- 1. Matching
- 2. Instrumental variables
- 3. DiD, RDD and quasi-natural experiments
- 4. Randomised control trials
- 5. Estimation of a structural economic model

(1-4) consider cases where treatment assignment  $D_i$  is (in some sense) independent of potential outcomes  $Y_{i0}$  and  $Y_{i1}$  (once conditioned on the relevant covariates). (5) seeks to model the selection into treatment.

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# Matching

- Matching estimators pair treated individuals (*D<sub>i</sub>* = 1) with observably similarly untreated individuals (*D<sub>i</sub>* = 0).
- ► To do that, we assume the *Conditional Independence Assumption* (CIA):

 $(\mathbf{Y}_{i1}, \mathbf{Y}_{i0}) \perp D_i | X_i$  (i.e.,  $Pr[D_i | X_i, \mathbf{Y}_{i0}, \mathbf{Y}_{i1}] = Pr[D_i | X_i]$ )

 To justify this assumption, individuals cannot select into the program based on anticipated treatment impact.

## Matching

Other assumptions in matching estimators are:

- ► Common Support Assumption: 0 < Pr(D<sub>i</sub> = 1|X<sub>i</sub>) < 1 for any X<sub>i</sub>. There is no x in the support of the covariates such that D<sub>i</sub> = 0 or 1.
- Stable Unit Treatment Value Assumption (SUTVA): There are no spillovers. D<sub>i</sub> has no impact on individual j ≠ i.

This rules out general equilibrium effects or social interactions.

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## Matching

#### The CIA implies that

 $F(\mathbf{Y}_{id}|D_i, X_i) = F(\mathbf{Y}_{id}|X_i) \Rightarrow E(\mathbf{Y}_{id}|D_i, X_i) = E(\mathbf{Y}_{id}|X_i)$ for d = 0, 1.

- ► This implies that  $ATE(X_i) = ATET(X_i) = ATEU(X_i)$ ...
- ▶ ... but does *not* imply ATE = ATET = ATEU if  $f(X_i | D_i = 1) \neq f(X_i)$ .
- $ATET = E(ATET(X_i)|D_i = 1)$  and  $ATE = E(ATE(X_i))$  by LIE.

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- One immediate problem in implement a matching estimator is how to deal with high dimensional X<sub>i</sub>.
- A typical dimension reducing strategy is to use Propensity Score Matching. The propensity score is defined as

$$P(x) = Pr(D_i = 1 | X_i = x)$$

for all x in the support of  $X_i$ .

Theorem (Rosenbaum and Rubin):

 $CIA \Rightarrow (\mathbf{Y}_{i1}, \mathbf{Y}_{i0}) \perp D_i | P(\mathbf{X}_i)$ 

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Proof:

 $Pr[D_i = 1 | Y_{i1}, Y_{i0}, P(X_i)]$ 

- $= E\{Pr[D_i = 1 | Y_{i1}, Y_{i0}, X_i] | Y_{i1}, Y_{i0}, P(X_i)\} \text{ (by LIE)}$
- $= E\{Pr[D_{i} = 1|X_{i}]|Y_{i1}, Y_{i0}, P(X_{i})\} \text{ (by CIA)}$
- $= E\{P(X_i)|Y_{i1}, Y_{i0}, P(X_i)\} = P(X_i) = E\{P(X_i)|P(X_i)\}$
- $= E\{Pr[D_i = 1|X_i]|P(X_i)\} \text{ (by LIE)}$
- $= Pr[\underline{D}_i = 1 | P(\underline{X}_i)]$
- So, we can reduce the problem to a unidimensional one if we know P(·)! The catch is that if we do not know it we need to estimate it on a potentially highly dimensional X<sub>i</sub>. This brings back the curse of dimensionality. (In practice one estimates a parametric propensity score.)

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We can then estimate the ATET in two steps:

- 1. Estimate a model of program participation and obtain the propensity score  $P(x_i)$  for each person
- 2. Select matches based on the estimated propensity score:

$$\widehat{ATET} = \frac{1}{\sum_{i=1}^{N} d_i} \sum_{i:d_i=1} [y_i - \hat{m}_0(x_i)]$$

where  $\hat{m}_0(x_i)$  is an estimator for  $E[Y_{0j}|P(X_j) = P(x_i), D_j = 0]$ .

How does one estimate  $\hat{m}_0(x_i)$ ?

Since the propensity score is unidimensional, it is easy to estimate it via kernel methods:

$$\hat{m}_0(x_i) = \frac{\sum_{j:d_j=0} y_j \mathcal{K}(P(x_i) - P(x_j))}{\sum_{j:d_j=0} \mathcal{K}(P(x_i) - P(x_j))} \\ = \frac{\widehat{E} \{ y_j \mathbf{1}[D_j = 0, P(X_i) = P(X_j)] \}}{\widehat{P}(D_j = 0, P(X_i) = P(X_j))}$$

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1. Nearest-neighbor matching:

$$\mathcal{K}(P(x_i) - P(x_j)) = \mathbb{1}[j = \operatorname{argmin}_{k \neq i} |P(x_i) - P(x_k)|].$$

2. Caliper matching: for some positive h

$$\mathcal{K}(P(x_i) - P(x_j)) = 1[|P(x_i) - P(x_j)| < h].$$

- Kernel matching: *K*(*u*) is the density of a symmetric distribution such that *K*(*u*) > 0, ∫ *K*(*u*)*du* = 1, *K*(*u*) = *K*(-*u*). The variance of this distribution controls the weight given to observations with similar propensity scores.
- 4. Local linear matching (Heckman, Ichimura and Todd (1997)).
  - Remark: Estimation takes place only over the common support of *X*. If P(x) = 1 or P(x) = 0, this covariate value cannot be used.

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To estimate ATE, notice that

$$E\left[\frac{\mathbf{Y}_{i}(D_{i} - P_{i})}{P_{i}(1 - P_{i})}\right]$$
  
=  $E\left[\frac{E(\mathbf{Y}_{i}|D_{i} = 1, P_{i})P_{i}(1 - P_{i}) + E(\mathbf{Y}_{i}|D_{i} = 0, P_{i})(-P_{i})(1 - P_{i})}{P_{i}(1 - P_{i})}\right]$   
=  $E\left[E(\mathbf{Y}_{i}|D_{i} = 1, P_{i}) - E(\mathbf{Y}_{i}|D_{i} = 0, P_{i})\right]$   
=  $ATE$ 

This suggests using

$$\widehat{ATE} = \frac{1}{N} \sum_{i=1}^{N} \frac{y_i(d_i - \hat{p}_i)}{\hat{p}_i(1 - \hat{p}_i)} \\ = \frac{1}{N} \sum_{i=1}^{N} \frac{y_i d_i}{\hat{p}_i} - \frac{1}{N} \sum_{i=1}^{N} \frac{y_i(1 - d_i)}{1 - \hat{p}_i}$$

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