Dynamic Games: Numerical Methods and Applications

Mini Course, Tel Aviv University, Day 1 Prof. Ulrich Doraszelski, University of Pennsylvania

What are Dynamic Games?

- A tool for analyzing dynamic strategic interactions.
 - dynamic \rightarrow forward-looking players optimize over time;
 - strategic \rightarrow each player recognizes that its actions impact other players.
- Often used to track evolution of oligopolistic industries.
 - oligopolistic \rightarrow neither perfectly competitive nor monopolistically competitive.

Dynamics + Strategic Interactions = Dynamic Games

 Combine literature on long-run industry equilibrium (Jovanovic 1982, Hopenhayn 1992, Melitz 2003) with game theory (Tirole 1988, Fudenberg & Tirole 1991).

Why use Dynamic Games?

- Key findings of empirical literature on industry evolution (Mueller 1986, Dunne, Roberts, & Samuelson 1988, Davis & Haltiwanger 1992):
 - Entry and exit occur simultaneously.
 - Heterogeneity among firms evolves endogenously in response to random occurrences.
 - Heterogeneity among firms persists over long stretches of time.

Why use Dynamic Games?

- Game theory revolution in economics: emphasis on analytically tractable models.
 - End effects.
 - Transitional dynamics.
 - Inherently dynamic phenomena.

Agenda

- From dynamic programming to dynamic games.
- Application: Quality ladder model without entry/exit.

From Dynamic Programming...

- Time is discrete. The horizon is infinite.
- The state space $\Omega = \{1, 2, \dots, L\}$ is finite.
- The state in period t is $\omega_t \in \Omega$. The law of motion is a controlled discrete-time, finite-state, first-order Markov process, where

$$\Pr(\omega_{t+1}|\omega_t, x_t)$$

is the probability that the state transits from ω_t to ω_{t+1} if the control is $x_t \in D(\omega_t)$ and $D(\omega_t)$ is the nonempty set of feasible controls in state ω_t .

• The objective is to maximize the expected NPV of payoffs

$$E\left\{\sum_{t=0}^{\infty}\beta^{t}\pi(\omega_{t},x_{t})\right\},$$

where $\beta \in [0, 1)$ is the discount factor and $\pi(\omega_t, x_t)$ is the per-period payoff in state ω_t if the control is x_t .

• The value function $V(\omega)$ is the maximum expected NPV of present and future payoffs if the current state is ω . It satisfies the Bellman equation

$$V(\omega) = \max_{x \in D(\omega)} \pi(\omega, x) + \beta \sum_{\omega'=1}^{L} V(\omega') \mathsf{Pr}(\omega'|\omega, x)$$
(1)

and the optimal policy function $X(\omega)$ satisfies

$$X(\omega) \in \arg \max_{x \in D(\omega)} \pi(\omega, x) + \beta \sum_{\omega'=1}^{L} V(\omega') \Pr(\omega'|\omega, x).$$

• The collection of equation (1) for all states $\omega \in \Omega$ defines a system of nonlinear equations. The contraction mapping theorem ensures existence and uniqueness of a solution.

... to Dynamic Games

- N players.
- The law of motion is a controlled discrete-time, finite-state, first-order Markov process, where

 $\Pr(\omega_{t+1}|\omega_t, x_t)$ is the probability that the state transits from ω_t to ω_{t+1} if the controls are $x_t = (x_{1t}, \ldots, x_{Nt}) \in \times_{n=1}^N D_n(\omega_t)$ and $D_n(\omega_t)$ is the nonempty set of feasible controls of player n in state ω_t .

- $\pi_n(\omega_t, x_t)$ is the per-period payoff of player n in state ω_t if the controls are x_t .
- The value function $V_n(\omega)$ of player n satisfies the Bellman equation

$$V_n(\omega) = \max_{x_n \in D_n(\omega)} \pi_n(\omega, x_n, X_{-n}(\omega)) + \beta \sum_{\omega'=1}^L V_n(\omega') \mathsf{Pr}(\omega'|\omega, x_n, X_{-n}(\omega))$$
(2)

and his optimal policy function $X_n(\omega)$ satisfies

$$X_{n}(\omega) \in \arg \max_{x_{n} \in D_{n}(\omega)} \pi_{n}(\omega, x_{n}, X_{-n}(\omega)) + \beta \sum_{\omega'=1}^{L} V_{n}(\omega') \mathsf{Pr}(\omega'|\omega, x_{n}, X_{-n}(\omega)).$$
(3)

• The collection of equations (2) and (3) for all states $\omega \in \Omega$ and all players n = 1, ..., Ndefines a Markov-perfect equilibrium. The contraction mapping theorem does not apply and neither existence nor uniqueness of a MPE is guaranteed.

... to Dynamic Games

• Special case: ω is a vector partitioned into

$$(\omega_1,\ldots,\omega_N),$$

where ω_n denotes the (one or more) coordinates of the state that describe player n. Examples: Production capacity, marginal cost, product quality. Nomenclature:

- $\omega_n \in \Omega_n = \{1, 2, \dots, L_n\}$ is the state of player *n*;
- $\omega \in \times_{n=1}^{N} \Omega_n$ is the state of the game.

Equations (2) and (3) can be written as

$$V_{n}(\omega) = \max_{x_{n}\in D_{n}(\omega)} \pi_{n}(\omega, x_{n}, X_{-n}(\omega)) + \beta \sum_{\omega_{1}'=1}^{L_{1}} \dots \sum_{\omega_{N}'=1}^{L_{N}} V_{n}(\omega') \mathsf{Pr}(\omega'|\omega, x_{n}, X_{-n}(\omega)),$$

$$X_{n}(\omega) \in \arg\max_{x_{n}\in D_{n}(\omega)} \pi_{n}(\omega, x_{n}, X_{-n}(\omega)) + \beta \sum_{\omega_{1}'=1}^{L_{1}} \dots \sum_{\omega_{N}'=1}^{L_{N}} V_{n}(\omega') \mathsf{Pr}(\omega'|\omega, x_{n}, X_{-n}(\omega)).$$

• Even more special case: Transitions in player *n*'s state are controlled by player *n*'s actions and are independent of the actions of other players and transitions in their states, i.e.,

$$\Pr\left(\omega'|\omega,x\right) = \prod_{n=1}^{N} \Pr\left(\omega'_{n}|\omega_{n},x_{n}\right)$$

Quality Ladder Model without Entry/Exit

- Pakes, A. & McGuire, P. (1994) "Computing Markov-Perfect Nash Equilibria: Numerical Implications of a Dynamic Differentiated Product Model."
- Borkovsky, R., Doraszelski, U. & Kryukov, Y. (2010) "A User's Guide to Solving Dynamic Stochastic Games Using the Homotopy Continuation Method."
- Discrete time, infinite horizon.
- Two firms with potentially different product qualities

$$\omega = (\omega_1, \omega_2) \in \{1, \ldots, L\}^2 = \Omega.$$

- In each period, the timing is as follows:
 - Firms choose investments in quality improvements.
 - Product market competition takes place.
 - Investment outcomes and depreciation shocks are realized.

Product Market Competition

• Firm n's demand is

$$D_n(p_1, p_2; \omega) = M \frac{\exp\left(g(\omega_n) - p_n\right)}{1 + \sum_{k=1}^2 \exp\left(g(\omega_k) - p_k\right)},$$

where M > 0 is market size and

$$g(\omega_n) = \begin{cases} 3\omega_n - 4 & \text{if } \omega_n \le 5, \\ 12 + \ln(2 - \exp(16 - 3\omega_n)) & \text{if } \omega_n > 5 \end{cases}$$

maps product quality into consumers' valuations.

• Firm *n* solves

$$\max_{p_n\geq 0} D_n(p_1,p_2;\omega)(p_n-c),$$

where c is marginal cost of production.

• FOC:

$$0 = 1 - \frac{1 + \exp(g(\omega_{-n}) - p_{-n})}{1 + \exp(g(\omega_{n}) - p_{n}) + \exp(g(\omega_{-n}) - p_{-n})}(p_{n} - c), \quad n \neq -n.$$

- Compute Nash equilibrium $(p_1(\omega), p_2(\omega))$ by solving system of FOCs.
- Firm n's profit is

$$\pi_n(\omega) = D_n(p_1(\omega), p_2(\omega); \omega)(p_n(\omega) - c).$$

Investment Dynamics

- Let $x_n \ge 0$ be firm *n*'s investment in quality improvements.
- Law of motion:
 - Successful investment has probability $\frac{\alpha x_n}{1+\alpha x_n}$.
 - Depreciation shock has probability δ .
- Transition probability: If $\omega_n \in \{2, \ldots, L-1\}$, then

$$\mathsf{Pr}(\omega_n'|\omega_n, x_n) = \begin{cases} \frac{(1-\delta)\alpha x_n}{1+\alpha x_n} & \text{if } \omega_n' = \omega_n + 1, \\ \frac{1-\delta+\delta\alpha x_n}{1+\alpha x_n} & \text{if } \omega_n' = \omega_n, \\ \frac{\delta}{1+\alpha x_n} & \text{if } \omega_n' = \omega_n - 1. \end{cases}$$

If $\omega_n \in \{1, L\}$, then

$$\Pr(\omega'_{n}|1, x_{n}) = \begin{cases} \frac{(1-\delta)\alpha x_{n}}{1+\alpha x_{n}} & \text{if } \omega'_{n} = 2, \\ \frac{1+\delta\alpha x_{n}}{1+\alpha x_{n}} & \text{if } \omega'_{n} = 1, \end{cases}$$
$$\Pr(\omega'_{n}|L, x_{n}) = \begin{cases} \frac{1-\delta+\alpha x_{n}}{1+\alpha x_{n}} & \text{if } \omega'_{n} = L, \\ \frac{\delta}{1+\alpha x_{n}} & \text{if } \omega'_{n} = L-1. \end{cases}$$

Bellman Equation

- Let $V_n(\omega)$ denote the expected NPV to firm n if the current state is ω .
- Firm *n*'s Bellman equation is

$$V_n(\omega) = \max_{x_n \ge 0} \pi_n(\omega) - x_n + \beta \sum_{\omega'_n = 1}^L W_n(\omega'_n; \omega_{-n}, x_{-n}(\omega)) \mathsf{Pr}(\omega'_n | \omega_n, x_n),$$

where

– the expectation (with respect to its rival's successor state) of firm n 's continuation value in state ω_n' is

$$W_n(\omega'_n;\omega_{-n},x_{-n}(\omega)) = \sum_{\omega'_{-n}=1}^L V_n(\omega') \mathsf{Pr}(\omega'_{-n}|\omega_{-n},x_{-n}(\omega));$$

- $x_{-n}(\omega)$ is the rival's investment strategy;
- $\beta \in [0, 1)$ is the discount factor.

Investment Strategy

• Firm *n*'s investment strategy is

$$x_n(\omega) = \arg \max_{x_n \ge 0} \pi_n(\omega) - x_n + \beta \sum_{\omega'_n = 1}^L W_n(\omega'_n) \mathsf{Pr}(\omega'_n | \omega_n, x_n),$$

where $W_n(\omega'_n)$ is shorthand for $W_n(\omega'_n; \omega_{-n}, x_{-n}(\omega))$.

• If
$$\omega_n \in \{2, \ldots, L-1\}$$
, then

$$x_n(\omega) = \frac{-1 + \sqrt{\max\left\{1, \beta \alpha \left((1 - \delta)(W_n(\omega_n + 1) - W_n(\omega_n)) + \delta(W_n(\omega_n) - W_n(\omega_n - 1))\right)\right\}}}{\alpha}$$

If
$$\omega_n \in \{1, L\}$$
, then

$$x_n(\omega) = \frac{-1 + \sqrt{\max\left\{1, \beta\alpha(1-\delta)\left(W_n(2) - W_n(1)\right)\right\}}}{\alpha},$$
$$x_n(\omega) = \frac{-1 + \sqrt{\max\left\{1, \beta\alpha\delta\left(W_n(L) - W_n(L-1)\right)\right\}}}{\alpha}.$$

Equilibrium

• Profits from product market competition are symmetric:

$$\pi_1(\omega_1,\omega_2)=\pi_2(\omega_2,\omega_1).$$

The remaining primitives are also symmetric.

- Symmetric Markov perfect equilibrium (MPE):
 - Value function $V_1(\omega_1, \omega_2) = V(\omega_1, \omega_2)$ and $V_2(\omega_1, \omega_2) = V(\omega_2, \omega_1)$.
 - Policy function $x_1(\omega_1, \omega_2) = x(\omega_1, \omega_2)$ and $x_2(\omega_1, \omega_2) = x(\omega_2, \omega_1)$.
- Existence in pure strategies is guaranteed (Doraszelski & Satterthwaite 2010), uniqueness is not.
- The goal is to compute the value and policy functions (or, more precisely, $L \times L$ matrices) V and x.

Computation: Pakes & McGuire (1994) Algorithm

- 1. Make initial guesses V^0 and x^0 , choose a stopping criterion $\epsilon > 0$, and initialize the iteration counter to k = 1.
- 2. For all states $\omega \in \Omega$ compute

$$x^{k+1}(\omega) = \arg \max_{x_1 \ge 0} \pi_1(\omega) - x_1 + \beta \sum_{\omega'_1 = 1}^{L} W^k(\omega'_1) \Pr(\omega'_1 | \omega_1, x_1)$$

and

$$V^{k+1}(\omega) = \pi_1(\omega) - x^{k+1}(\omega) + \beta \sum_{\omega'_1 = 1}^{L} W^k(\omega'_1) \mathsf{Pr}(\omega'_1 | \omega_1, x^{k+1}(\omega)),$$

where

$$W^{k}(\omega_{1}') = \sum_{\omega_{2}'=1}^{L} V^{k}(\omega') \operatorname{Pr}(\omega_{2}'|\omega_{2}, x^{k}(\omega_{2}, \omega_{1})).$$

3. If

$$\max_{\omega \in \Omega} \left| \frac{V^{k+1}(\omega) - V^k(\omega)}{1 + |V^{k+1}(\omega)|} \right| < \epsilon \quad \wedge \quad \max_{\omega \in \Omega} \left| \frac{x^{k+1}(\omega) - x^k(\omega)}{1 + |x^{k+1}(\omega)|} \right| < \epsilon$$

then stop; else increment the iteration counter k by one and go to step 2.